

Real Estate Sales Agent

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REAL ESTATE SALESMAN RESIDENTIAL AND INDUSTRIAL

PROFESSIONALLY QUALIFIED REAL ESTATE SALES AGENT with Broker's License, university degree in real estate, and ten years of successful full-time and part-time sales experience seeks sales position with dynamic New Jersey real estate firm.

–EXPERIENCE–

Real Estate Sales Agent, *Mirabelli Associates*, Scotch Plains, New Jersey, 1990-present
This \$1,000,000 realty firm develops housing tracts, manages over 1,000 properties, and sells both residential and industrial real estate.

Sold both industrial and residential properties in North and Central New Jersey; called upon industrial sellers and buyers, assisted appraisers, arranged both finance and insurance, and assisted at major closings; helped arrange housing tract developments, cooperating with builders and financial institutions from time of title search to closing; appraised and sold private homes in Wyoming Avenue, Ridgewood Avenue, Upper Mountain Avenue, Hawk's Nest, and Englewood Cliffs areas. Desire new position because firm is being reorganized into three independent companies.

Real Estate Sales Agent, *Arthur C. Murray, Realtors*, Rutherford, New Jersey, 1987-1990
This small realty firm consists of a proprietor, three sales agents, and an office assistant, and specializes in homes in the Rutherford, Nutley, and Bloomfield areas.

Sold and appraised residential real estate and arranged financing through banks and savings and loan association. Learned principles of surveying from one of the sales agents who was a retired civil engineer. Outstanding sales success, but desired wider scope experience in properties sold and services provided.

New Home Sales Agent, *L.G. Bauer, Inc., Builders*, Union, New Jersey, Part-time 1985-1987
This \$750,000 company develops residential tracts in North Jersey. I worked evenings and weekends while in college showing the model homes of these developments

–EDUCATION–

Bachelor of Science, Real Estate, *St. Lioba College*, Livingston, New Jersey, 1981-1985
Thoroughly trained in all phases of real estate.

–BROKER'S LICENSE–

Granted Broker's License in 1985.

–REFERENCES–

References will be furnished on request.